

## PROPOSED MODEL | Canon TM 355 36" Color Wide Format

➤ With scanning system Z36

The TM Series is redefining what a Large-format printer is capable of. The TM-355 printer is not only ideal for printing technical documents, CAD drawings and GIS maps, but also posters, signage and displays with the use of Canon's LUCIA TD water resistant pigment ink. Built with Canon developed technologies; 5-color LUCIA TD pigment ink, PF-06 print head, L-COA PRO image processor, along with a clear, intuitive operation panel, direct USB drive printing, a flat stacker basket and nearly 60% quieter than previous models.

The **TM 355** is a 36" Large Format Printer with a 5-Color LUCIA TD pigment-based ink system.

- Print up to 144 D-sized prints per hour
- Flat stacking basket
- Small footprint



- Direct USB drive printing

- Secure print features

Dimensions (H x W x D): 42" x 51" x 35" with basket open

Current Estimated Lead Time: Less than 10 Days

PROPOSED PROGRAM PRICE | \$212.27 per month

*Proposed Pricing is based on a 60-month term FMV lease.*

PROPOSED PROGRAM PRICE | \$232.93 per month

*Proposed Pricing is based on a 60-month term \$1 Buyout lease.*

PROPOSED PROGRAM PRICE | \$9,392.38

*Proposed Pricing is based on a cash purchase.*

Proposed Program Pricing Includes:

- Monthly payment for **(1) new Canon TM 355 Color Wide Format Printer with MFP Z36**
- **Includes: Setup, Delivery, and installation**



City of  
Greenfield

Canon TM 355 36" Color  
Wide Format Printer Proposal

## PROPOSED SOLUTION | *Maintenance Program Overview*

### MAINTENANCE PROGRAMS

- **Option 1** Full-Service Program which includes all parts, labor, printheads and ink cartridges (with a \$50 monthly minimum)
  - Billed per milliliters ink usage per (SF) square foot
  - Meters are billed monthly at:
 

<b>980</b>	<b>981</b>	<b>982</b>	<b>983</b>	<b>984</b>
0.12	0.18	0.28	0.33	0.54
- **Option 2** Parts & Labor + Print heads included does not include inks \$1,787 a year
- **Option 3** Parts & Labor only
- does not include printheads or inks \$1,350 a year

### WHY APPLIED?

35+ Years

Business Technology Experience

98.8%

Client Retention Rate

3.3 Hours

Average Technician On-Site Arrival Time

160+

Technicians in the Field

### SERVICE GUARANTEES | Our Promise to You

#### Five-Year Performance Guarantee

Applied Innovation has such confidence in the copiers & printers we represent, that we guarantee them for up to five years of service, provided the equipment is continuously covered by one of our standard maintenance agreements. This Guarantee does not cover damage or abuse. If your system malfunctions during this guarantee period, we will make any necessary repairs in your office, at no additional charge. If we are unable to repair the equipment on site, we will provide you with a temporary replacement system, free of charge, until the repairs are completed. If we cannot repair your system, Applied Innovation will replace it with another of equal, or greater, capabilities.

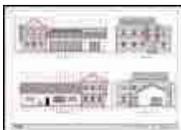
Uptime Performance Guarantee 4 Hour Emergency Response Time – If you need emergency service on any Applied Innovation Digital Document Imaging System, we guarantee a response, within our primary metropolitan areas, in less than four hours. There will never be more than an eight-hour wait from the time you call for normal service, until the time a technician arrives at your office (during normal business hours, 8am to 5pm, Monday through Friday, excluding holidays).

96% Uptime – Applied Innovation guarantees every Digital Document Imaging System, covered by our standard maintenance agreement & using Applied Innovation’s authorized supplies, will be up and running 96% of the time.

#### Quality Supply Guarantee

Applied Innovation guarantees its supplies to be of the highest quality – meeting rigid requirements of the office equipment manufacturers we represent. The wrong supplies may damage your equipment, requiring service calls & expensive downtime. Supplies are stocked in our inventory, locally, for immediate customer availability.

Meter 980



CAD

Document

981



Office

Document

982



Low-coverage

Poster

983



High-coverage

Poster

984



Full-coverage

Poster

TAXES NOT INCLUDED / PRICING SECURE FOR 30 DAYS / CONFIDENTIAL / DO NOT DISTRIBUTE